



01

## THE BRAND STORY

## THE PAST

Founded in 1989 from Manchester - UKs edgy BMX and skate scene, Bench channeled the city's raw energy into bold designs. The brand resonated with a global audience, becoming a streetwear phenomenon thanks to its accessible prices and association with aspirational celebrities.

From humble beginnings to achieving global status, Bench has stayed relevant and true by constantly striving to create innovative and fashionable product, inspired by real people and the real lives they lead.

We produce key pieces that stand out against the grey concrete backgrounds and represent the progressive, creative underbelly of the urban jungle.





02

## THE BRAND STORY

### THE PRESENT

Bringing Bench back to its home city and streetwear roots, the personality and culture of the brand has been at the forefront of the relaunch with a view to looking backwards to move positively forward.

Apparel Brands Limited secured the license to relaunch Bench in Europe.

Apparel Brands is a Manchester - UK, based Fashion Company, set up to explore branded clothing opportunities utilising a best in class design and sourcing team to breathe new life into sleeping apparel giants.

Functionality and attention to detail combined with an inner city edge puts the Bench brand firmly back on the fashion map with a bang.

03

## THE BRAND STORY

## THE FUTURE

A roadmap for engagement with the new Bench audience has been outlined across social media, collaborations and localised marketing to ensure the authenticity of the brand remains true to personality but ensures clear relevance to a new and modern audience.

Contemporary collections have been developed to elevate the brand and support the core and essential products running through our main ranges. The intention is for Bench to be the household name it was always meant to be.



## ORIGINALITY

REAL PEOPLE

## EVERYDAY

Bench embodies a go-to lifestyle, making everyday wear a breeze for real people.





Bench - it's a globally viable lifestyle and athleisure brand steeped in heritage and authenticity, but most importantly is democratic, allowing 'real' young people and influencers to engage.

Bench has an opportunity to communicate this to consumers both loyal and new, increasing visibility and driving desirabilty. This is Bench's moment.

Branch

## OUR VISION

We see Bench climbing back to the top through key partners and global licensing opportunities, to reinforce it's status as the go-to lifestyle brand.

There's opportunity to create long term partnerships with category specialists who can offer expertise in the listed areas.



#### FULFIL AND ATTAIN

brand extension opportunities in their associated territories.



## IDENTIFY AND EXECUTE

innovative and creative supporting marketing activities to enhance brand awareness globally to drive sales.



#### DELIVER EXPERTISE

in design, and develop products that embody the Bench DNA.



#### PROVIDE A ROUTE

to market through key distribution channels.

# MANCHESTER SPIRIT, GLOBAL STYLE

c.3,000 points of distribution, generating c.\$200M USD

We engage with various segments of the retail industry, including eComm, department stores, sports retailers, independent stores, mail order services, as well as prominent online retailers throughout the UK, Europe and Globally.



# LIFESTYLE BRAND FOR THE YOUTH OF TODAY

Whilst Bench maintains a strong connection with the diverse subgroups that it's always been part of, our core objective is to authentically engage with a younger demographic, spotlighting Bench as an approachable, value-driven lifestyle brand.







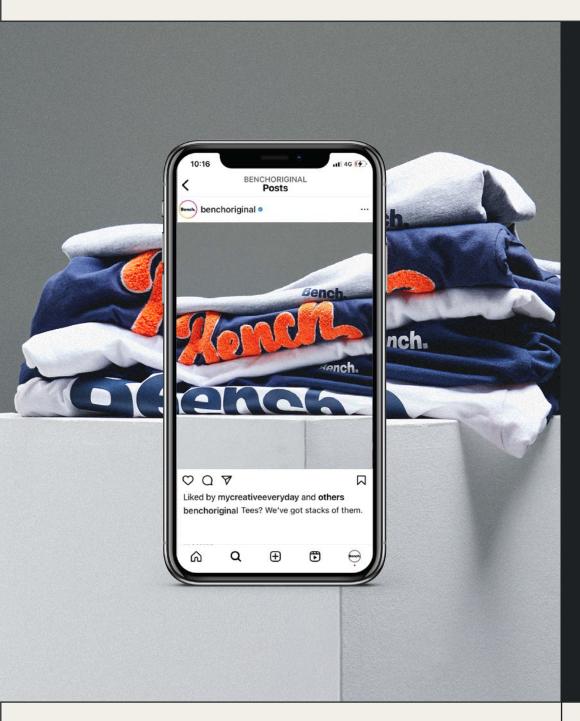
# BENCH X **URBAN OUTFITTERS**

**SS24 COLLECTION** 

Our UO Collection seamlessly blends noughties nostalgia with trending silhouettes, creating a curated range of heritage styles.

With this collection, we celebrate the revival of the 2000s, bridging the gap between the past and the future, and captivating a new demographic of fashion innovators, which in turn continues to expand the reach of Bench.

The initial launch appeared in 35 stores across the UK and Europe, alongside online and on UO's social channels.



# SOCIAL MEDIA FOLLOWING



19'000 Followers



669,300 Likes



8,009 Followers

# MEDIA & EVENTS

We strive to push the brand as far as possible in the media, linking up with global icons and worldwide events to reinforce the Bench brand and keep it a mainstay in popular culture.





**CAMPAIGN** AND LAUNCH **ACTIVATIONS** 



**SPONSORSHIP OF EVENTS** 



**CELEBRITY GIFTING & COLLABORATIONS** 



**CREATING BRAND AMBASSADORS** 

HIGH PRICE DIESEL  $\mathcal{F}$  FARAH Superdry® Bench. JACK WILLS KANGOL LOW PRICE

BASIC/CASUAL

FASHION



# PRODUCT RANGE

**FASHION & APPAREL** 

> Including T-shirts, Polo's, Fleece, Jackets, Knitwear, Swimwear & Denim.

**ACCESSORIES** 

Including Headwear, Scarves, Gloves, Belts & Wallets.

UNDERWEAR

Including Boxers, Socks, Loungebottoms & Robes.

LUGGAGE

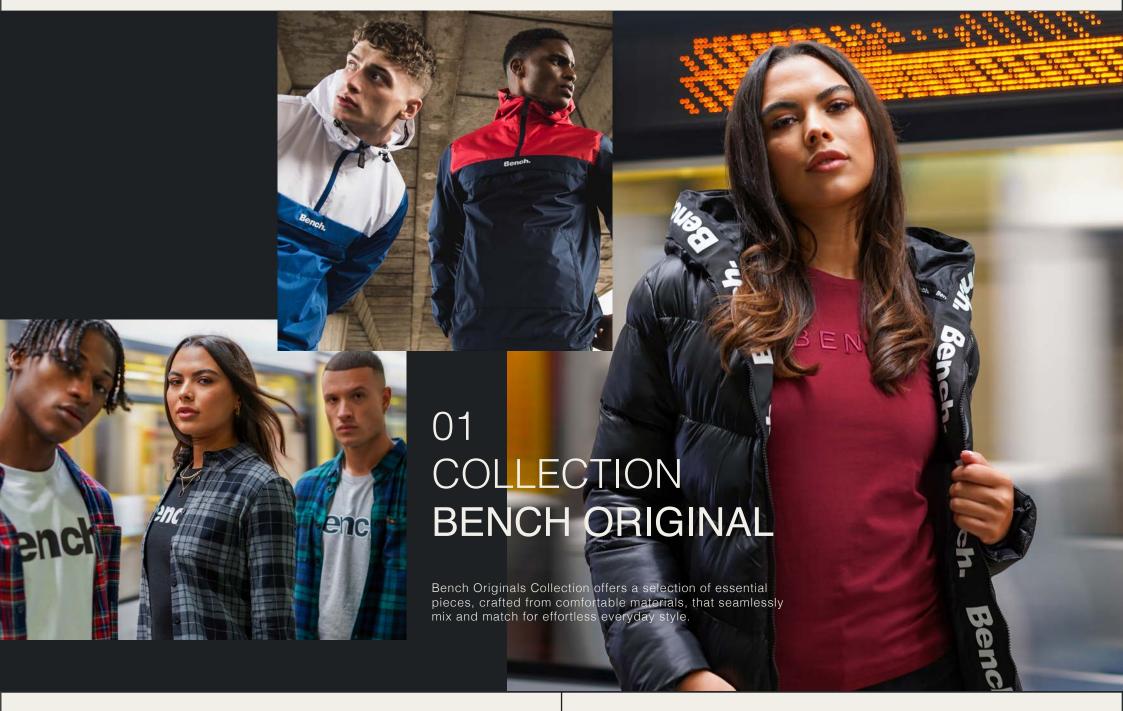
Bags / Satchels, Hold-alls & Suitcases.

**EYEWEAR** 05

Sunglasses & Glasses.

**PERFUME** 

Women's & Men's fragrances.









# LICENSING **OPPORTUNITIES**

01 APPAREL WORKWEAR

UNDERWEAR

LOUNGE WEAR

LUGGAGE

FRAGRANCE

07 BABY WEAR **ACCESSORIES** 

HOME & LIVING

FITNESS

EYE WEAR

WATCHES



# CONTACT DETAILS

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# LICENSING **INQUIRIES**

THE BRAND LIAISON OPENING DOORS. CLOSING DEALS.

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