

# OUR STORY



### **ORIGINS**

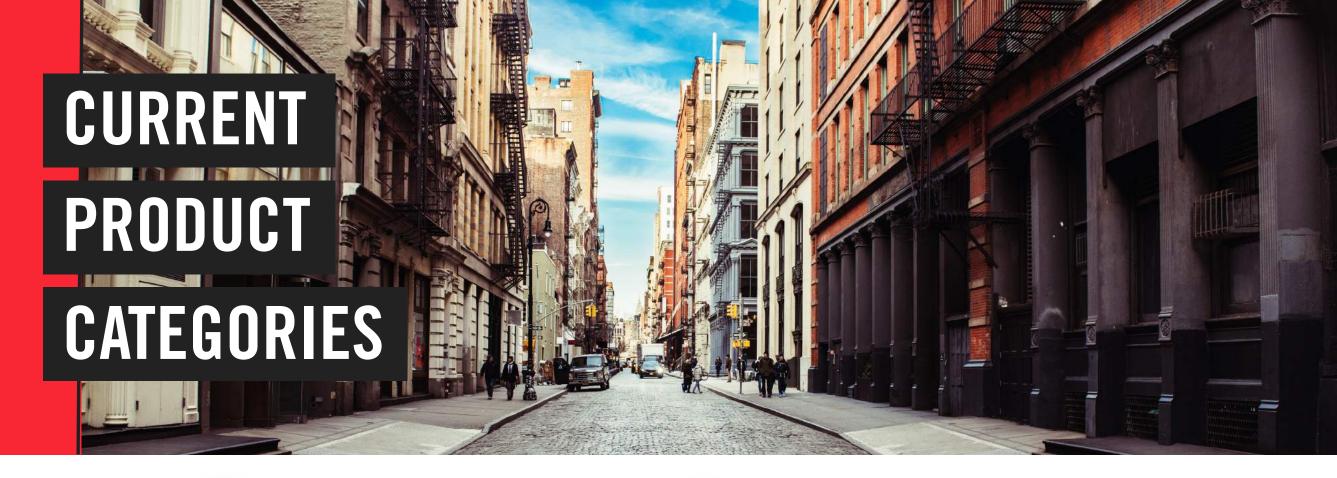
BUILT was founded in 2003 by three friends, John Roscoe Swartz, Aaron Lown and Carter Weiss. They found a common bond in their passion for innovative design, well-crafted goods, and their enjoyment of food & wine. This led them to the use of Neoprene and the creation of BUILT's definitive Two-Bottle Wine Tote.

With an inventive design team, BUILT has expanded upon its original creation, offering an entire collection of goods that provide a fresh take on everyday items that combine both function and fashion for the good life on the go.

# MISSION STATEMENT



WE MAKE THOUGHTFULLY DESIGNED PRODUCTS THAT ARE BUILT TO LAST. WE'RE CONSTANTLY LOOKING FOR THE OPPORTUNITIES LIFE PRESENTS TO US TO IDENTIFY NEW AND EXCITING WAYS TO SOLVE EVERYDAY PROBLEMS. THIS IS THE CONTEXT WE WORK WITHIN TO CREATE WELL DESIGNED, AFFORDABLE PRODUCTS THAT SUPPORT YOUR ON-THE-GO LIFESTYLE.













**SOFT COOLERS** 

**LUNCH** 

**DRINK** 

**ACCESSORIES** 

**TRAVEL** 

























WILLIAMS-SONOMA



The Container Store®





















STATS



172,541 page reach YTD 125 Influencers 150 million impressions



372,834 page reach YTD Engagement Rate: 9%

## AS SEEN IN







Snag for Yourself





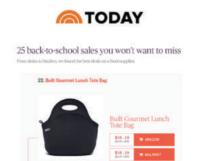






REALSIMPLE

The 11 Best Lunch Bags for Work, School, and Beyond, According to Reviews



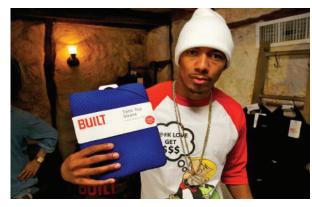
# CELEBRITY ENDORSEMENTS



Macklemore & Ryan Lewis



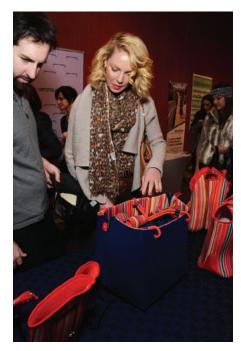
Perez Hilton



Nick Cannon



Paramore



Katherine Heigl



Adrienne Grenier



Paris Hilton



Matthew McConaughey

2003

2004

2005

2006

2007

2008

Built founded by three friends, John Roscoe Swartz, Aaron Lown, Carter Weiss.

Launch of the Two Bottle Tote



Win IDSA award for best designs of the year along with the Apple iPod



Launch Gourmet Getaway lunch bag



Win IDSA award for the second year in a row

Built becomes a global brand with its UK launch



2017

Corporate office moves to Soho establishing Built as a NYC design house



Sells 1 million Two Bottle Totes



2010

Launches it's first laptop sleeve



2014

**Bought by Lifetime Brands** 



2015

Launches its first Water Bottle



Launches its first Bento



Wins Good design Award for our Welded Cooler Bag



2018

Becomes the #1 national brand for Tumblers.



Wins Good Design Award for **Pureflow Travel Mug** 



2019

Launch travel accessories



Partner with Water.org



Wins Good Design Award for Pivot Bottle



**Built doubles** 

it's revenue

2020



Launch Pet accessories

2021



Partner with Brand Liaison



