## 

# LIFEGUARD®

Brand Deck 2021



#### OVERVIEW

The Lifeguard brand aims to target the young and adventurous: the thrill seekers, the athletes, the extreme sports aficionados. Both active males and females alike are drawn to the brand that understands their lifestyle, speaks their language, and knows what it means to be bold.

Lifeguard offers that boldness with a fashion forward approach along with the durability needed for active sportswear. Whether it's for a runner or a swimmer, a surfer, or a diver; The Lifeguard brand provides the full package for a truly stimulating experience.



#### WHO WE ARE

Lifeguard is an innovative lifestyle brand mainly targeting regions within the United States and Canada, and expanding internationally. Lifeguard prides itself on its unique apparel including Swimwear, Outerwear, Sportswear, as well as Sporting Goods and Equipment.

Lifeguard licensing includes the Lifeguard brand and + logo, as well as Ski Patrol, Beach Rescue and Mountain Rescue.





#### TARGET AUDIENCE

- Fans of water sports & winter sports
- Activity seekers
- Ages 13 35 years old
- Trendy individualists who like to stand out from the mainstream







#### COMPETITION









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## CURRENT CATEGORIES

#### **OUR PRODUCTS**

- Tee Shirts
- Hoodies
- Shorts
- Sweats
- Goggles
- Flip Flops





#### CURRENT CHANNELS

Burlington

DOLLAR GENERAL

FAMILY® DDLLAR my family, my family dollar.









#### LIFEGUARD®

 $\mathbf{CVS}$ 

pharmacy

★ MOCVŜ

### THE BRAND TOMORROW



#### BRAND VISION

- Expand Product Offerings Through Licensing
- Add new best in class Licensing Partners
- Expand Retail Channels
- Add International Licensing and Distribution



#### FUTURE CATEGORIES

#### **APPAREL/ACCESS.**

- Swimwear, Board Shorts, Beachwear, Rash Guards,
- Headwear
- Footwear
- Jackets
- Sleep/Loungewear, Undergarments, Hosiery
- Sunglasses, Rx Optical

#### **BEACH LIFE**

- Beach Towels, Chairs, Umbrellas
- Pool Toys and Floats
- Backpacks, Beach Bags
- Waterproof Electronics
- Luggage, Travel Accessories
- HBA, Suncare, Fragrance
- Water Sports, Sporting Goods

#### TARGET RETAIL PARTNERS

Burlington





www.rei.com

















#### DISTRIBUTION

- Department Stores
- Mid-Tier department
- Specialty Stores
- Boutiques
- Sporting Goods Retailers
- Clubs
- Resort
- Mass
- Drug & Food







#### LICENSING OPPORTUITIES

## THE BRAND LIAISON

#### **Steven Heller**

#### The Brand Liaison

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